



Academic Works About Retirement Investment... *On-line Library*

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"Optimal Defaults and Active Decisions," Carroll, Gabriel D., James Choi, David Laibson, Brigitte C. Madrian, and Andrew Metrick
<http://www.som.yale.edu/faculty/jjc83/AD-QJE.pdf>

"New Ways to Make People Save: A Social Marketing Approach," Lusardi, A., Keller, Anand P., Keller, A.M. (2008)
<http://mba.tuck.dartmouth.edu/pages/faculty/punam.keller/Downloads/newwaystosave.pdf>

"Personalized Retirement Advice and Managed Accounts: Who Uses Them and How Does Advice Affect Behavior In 401(k) Plans?," Agnew, Julie (2006)
http://escholarship.bc.edu/cgi/viewcontent.cgi?article=1119&context=retirement_papers

"Heuristics and Biases in Retirement Savings Behavior." Shlomo Benartzi, and Richard H. Thaler (2007)
http://www.anderson.ucla.edu/documents/areas/fac/accounting/heuristics_biases.pdf

"Reinforcement Learning and Savings Behavior," Choi, James, David Laibson, Brigitte C. Madrian, and Andrew Metrick
<http://www.economics.harvard.edu/faculty/laibson/files/reinforcement.pdf>

"Separate neural systems value immediate and delayed monetary rewards," McClure, S.M., Laibson, D.I., Loewenstein, G. & Cohen, J.D. (2004)
http://www.andrew.cmu.edu/user/gl20/GeorgeLoewenstein//Papers_files/pdf/SeparateNeural.pdf

"The Psychology of Intertemporal Discounting: Why are Distant Events Valued Differently from Proximal Ones?," Soman, D., Ainslie, G., Frederick, S., Li, X., Lynch, J., Moreau, P., Mitchell, A., Read, D., Sawyer, A., Trope, Y., Wertenbroch, K., Zauberman, G. 2005.
<http://mit.edu/people/shanefre/Marketing%20Letters.pdf>

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